

**KATE
SOUTHARD**
REAL ESTATE



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January 25, 1999

Mark Kreditor, MPM
Get There First Realty Services
4931 Airline Rd.
Dallas, TX 75205

RE: Absolutely Outstanding Service!

Dear Mark,

Mark, you are "The Best"! Thank you for managing 7340 Skillman #204 for me for the last 4 years. Your professional, get-it-done now attitude consistently kept my property rented and made me money. Also you handled the sale of this property in an extremely capable fashion and you gave me solid advice about negotiating and pricing.

You are an asset to the real estate community and I consider it an honor to have worked with you. You and your staff were consistently pleasant, cheery, prompt, and available with your return calls.

I have sold real estate for 15 years. I have been on numerous boards and committees and I am a former Chairperson of the New Mexico Real Estate Commission, so it has been my pleasure to know many fine Realtors. I can unequivocally say that you are one of the finest, if not the finest property manager in America. I am delighted that we have had the opportunity to work together. My only regret is that you don't have an Albuquerque office.

With great respect,

Kate M. Southard
Kate Southard Real Estate

KMS:dmg